## **BUSINESS OPPORTUNITIES** 59

# mart money is on hi-tech roads

## ALISTER THOMSON

A GOLD Coaster is making his mark around Queensland with a fully-charged electrical business that taps into growing demand for so-called "intelligent transport so-called "intelligent transport systems" (ITS). Yatala-based Mi Electric was

started by ex-New Zealand Navy electrician Jason Morris in 2014. Mr Morris made the jump across the ditch in 2007 after scoring a job with infrastructure maintenance and engineering company

He said after working for Tenix and other companies, he began to see an opportunity to launch his own firm specialising in road light-ing, traffic signals and ITS.

I saw a gap in the market. I wanted to work for myself. I could see where things were heading in putting a lot of stuff in the ground a few years back – running conduit cables in pits and such – and now we are using those same connections for housing fibre, cameras

tions for housing fibre, cameras and speed limit signs."

Mr Morris said he first had to get "runs on the board" and did this by heading out west. "We picked up a contract to do the only set of traffic lights in Nanango through contacts I had working in the industry for many years." he the industry for many years," he said. "We moved from Nanango to

After moving out of his home base at Mermaid Waters to a ser-viced office in Bundall, Mr Morris picked up a significant project with the Department of Transport and Main Roads in Gympie.

The company has been on a steady growth trajectory since monwealth Games.

then. Last year it moved from a strata unit in Yatala to a massive 1135sq m warehouse and 261sq m office in the same industrial sub

Mr Morris said he sees further growth in ITS. "This is an emer-ging market. This is all the man-aged motorway systems, the speed limit signs, and the variable mess-

age signs.
"The CCTV – the closed circuit televisions that provide visibility back to the traffic management centres ... it is providing all that in-frastructure to make the journey easier on motorists."

Between November last year

and February this year, Mi Electric installed two full-colour variable messages signs on the Gold Coast to convey information to motorists before and during the Com-



GOOD SIGNS: Jason Morris's future is in road technology. Picture: Richard Gosling

## **Business Opportunities**

## **PRINTING & MEDIA BUSINESS FOR SALE**

Suelen McCallum and Riad Tayeh, as Joint & Several Liquidators, offer for sale a print and media business which currently operates from the Hervey Bay locality.

In addition to operating principally from Hervey Bay, the business operates from multiple locations within Queensland. The business is targeted to service commercial and trade businesses.

The liquidators are seeking prospective purchasers interested in a 'turn-key operation' within the print/media sector. To preserve the value of the business throughout the liquidation process, the business is currently being operated under licence pending any eventual calle.

- The sale of business will indude:

  Freehold and Leased Plant & Equipment
  Stock on hand induding any consumab
  Intellectual Property;
  Key customer/supplier contracts.

The premises from which the business operated may also be available subject to prior landlord consent.

An expression of interest period will remain open until 22 June 2018. For further information or to obtain an information memorandum, please contact Thoy Graham or Nayeem Hossain of the 6VT Group on Tei. (02) 9633 3333 or via email: nhossain@dvtgroup.com.au.



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